

# US Sustainable Equity

Investment profile | UBS Asset Management—Americas Institutional

## Objective

The US Sustainable Equity Strategy seeks to provide value-added investment results over the S&P 500 Index by investing in attractively valued companies with strong fundamental valuation, as well as a long-term sustainable business model. We believe that combining a traditional valuation discipline with sustainability analysis enhances the possibilities for value-added returns.

## Investment philosophy and process

Our investment philosophy and process combine our bottom-up fundamental research with rigorous sustainability analysis. We seek to identify discrepancies between a security's intrinsic value and its observed market price. For each stock under our analysis, we discount to the present all future cash flows that we believe will accrue to an investor, incorporating our analyst team's

considerations of company management, competitive advantage and each company's core competencies. Sustainability has emerged as a significant and growing consideration as companies look to achieve long-term viability and profitability. Shareholders own much more than a company's financial statement – they have invested in its management, buildings, employees, culture, regulatory environment, governance and brand equity. We look at the whole picture when making investment decisions and aim to identify the best investment ideas across sectors from a stock-specific standpoint.

## Portfolio construction

US Sustainable is a concentrated portfolio of roughly 20-40 high conviction large-cap stocks within the US equity market. The strategy seeks to access the full range of sustainable investment opportunities.

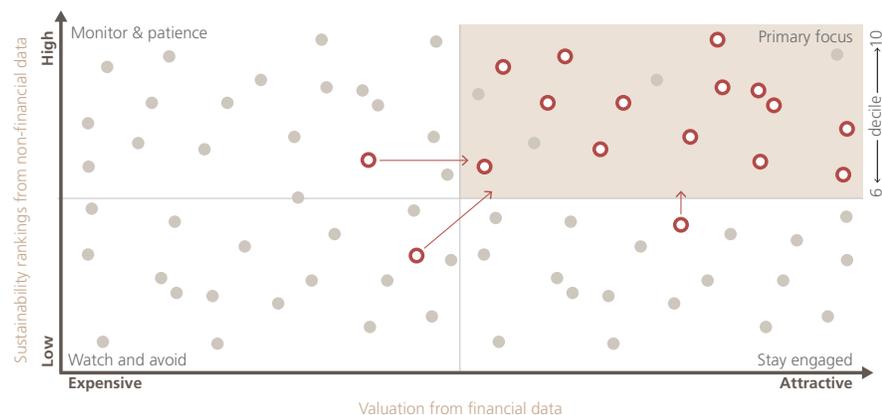
## Key points

- The strategy builds a concentrated portfolio of 20-40 domestic large cap stocks
- Investments are made in stocks that meet both our sustainability and price to intrinsic value criteria
- The investment team applies a research-driven, fundamental, long-term approach developed over the past 30 years.<sup>1</sup>

<sup>1</sup> Based on US Equity Large Cap strategy inception date of December 31, 1981.

## Sustainable equity investment process

State-of-the-art portfolio construction and idea generation



For illustrative purposes only.

For institutional investors only.

## Team leadership

All of our client portfolios are managed by an investment team whose members have specific responsibilities and objectives within the investment management process. This structure allows us to discuss and explore all ramifications of investment decisions. We believe that our approach is in our clients' best interest because it takes full advantage of both our global research platform and the collective experience of the investment team. The US Sustainable Equity strategy also benefits from a company-wide commitment to leading-edge sustainability research and initiatives across all of UBS' divisions. The Portfolio Manager, Tom Digenan, is supported by a global research platform with both – industry and ESG focused analysts.

### Thomas J. Digenan, CFA, CPA

- Managing Director, Lead Portfolio Manager, Head of US Intrinsic Value Equity
- 32 years of investing experience

### Bruno Bertocci

- Managing Director, Head of Sustainable Equities
- 39 years of investing experience

### Scott Wilkin

- Managing Director, Senior Portfolio Manager, Global Equities
- 27 years of investing experience

### Ian McIntosh, CFA

- Managing Director, Senior Portfolio Manager, US Intrinsic Value Equity
- 20 years of investing experience

### Michael P. Nell, CFA

- Managing Director, Senior Investment Analyst, US Intrinsic Value Equity
- 33 years of investing experience

### Joseph R. Elegante, CFA

- Executive Director, Senior Portfolio Manager, Sustainable Equities
- 26 years of investing experience

## Vehicle availability<sup>2</sup>

- Segregated account

<sup>2</sup> Certain vehicles may not be available to all investors. Please contact your local representative for more information.

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